

# 2018-19 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 14 - Pinellas County

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$14.77/hour and Entry Wage of \$12.01/hour
- 4 High Skill/High Wage (HSHW) Occupations:  
Mean Wage of \$23.15/hour and Entry Wage of \$14.77/hour

SOC Code†	HSHW††	Occupational Title†	Annual		2017 Hourly Wage		FLDOE	In EFI	Data Source†††
			Percent Growth	Annual Openings	Mean	Entry	Training Code	Targeted Industry?	
132011	HSHW	Accountants and Auditors	2.13	610	35.71	21.10	5	Yes	R
113011	HSHW	Administrative Services Managers	1.94	86	53.96	29.15	4	Yes	R
413011		Advertising Sales Agents	0.53	135	22.58	14.10	3	Yes	R
493011	HSHW	Aircraft Mechanics and Service Technicians	1.28	1,278	27.09	17.33	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.76	549	85.52	47.37	4	Yes	S
274011		Audio and Video Equipment Technicians	2.03	641	20.02	12.89	4	Yes	S
493023		Automotive Service Technicians and Mechanics	0.92	132	18.29	12.19	3	No	R
433031		Bookkeeping, Accounting and Auditing Clerks	0.04	187	16.22	11.70	4	Yes	R
472021		Brickmasons and Blockmasons	3.10	906	17.74	12.73	3	No	S
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.60	1,294	22.58	15.79	3	Yes	S
533022		Bus Drivers, School or Special Client	1.51	292	16.36	13.01	3	No	R
533021		Bus Drivers, Transit and Intercity	1.27	1,553	16.60	12.57	3	Yes	S
131199	HSHW	Business Operations Specialists, All Other	1.97	536	33.01	20.27	4	No	R
435011		Cargo and Freight Agents	1.53	649	21.58	13.48	3	Yes	S
472031		Carpenters	1.73	260	18.45	13.17	3	No	R
472051		Cement Masons and Concrete Finishers	2.48	1,686	16.93	12.35	3	No	S
351011	HSHW	Chefs and Head Cooks	1.69	1,222	28.09	17.17	3	No	S
111011	HSHW	Chief Executives	0.97	98	107.53	58.28	5	Yes	R
399011		Child Care Workers	1.25	8,947	10.76	9.15	3	No	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.46	144	30.20	19.77	3	Yes	R
532012	HSHW	Commercial Pilots	1.61	572	44.86	23.00	3	Yes	S
131041	HSHW	Compliance Officers	1.07	1,490	30.30	17.84	3	No	S
113021	HSHW	Computer and Information Systems Managers	2.52	87	71.95	47.06	5	Yes	R
151143	HSHW	Computer Network Architects	1.84	94	39.89	24.50	3	Yes	R
151152	HSHW	Computer Network Support Specialists	1.50	913	28.26	17.76	3	Yes	S
151131	HSHW	Computer Programmers	-0.26	768	37.18	22.28	3	Yes	S
151121	HSHW	Computer Systems Analysts	3.13	123	40.98	26.48	4	Yes	R
151151	HSHW	Computer User Support Specialists	2.28	273	23.19	14.92	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.89	926	28.56	18.88	3	No	S
119021	HSHW	Construction Managers	1.28	105	43.28	27.37	4	No	R
333012	HSHW	Correctional Officers and Jailers	0.71	81	26.04	17.61	3	No	R
131051	HSHW	Cost Estimators	1.83	88	28.08	17.58	4	No	R
434051		Customer Service Representatives	1.73	36,239	15.39	10.88	3	Yes	S
151141	HSHW	Database Administrators	1.78	649	40.87	26.16	4	Yes	S
319091		Dental Assistants	2.29	151	18.81	13.81	3	Yes	R
292021	HSHW	Dental Hygienists	2.28	973	30.93	23.34	4	Yes	S
292032	HSHW	Diagnostic Medical Sonographers	3.24	511	30.76	24.58	3	Yes	S
212021		Directors, Religious Activities and Education	1.22	128	21.17	14.38	5	No	R
472111		Electricians	2.07	248	21.08	15.47	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	1.51	290	28.19	21.73	5	No	R
292041		Emergency Medical Technicians and Paramedics	3.05	31	16.80	11.39	4	Yes	R
436011	HSHW	Executive Secretaries and Executive Admin. Assistants	0.13	237	25.23	18.42	3	Yes	R
132051	HSHW	Financial Analysts	1.78	82	37.05	24.75	5	Yes	R
113031	HSHW	Financial Managers	1.66	130	70.07	39.22	5	Yes	R
332011	HSHW	Firefighters	0.82	103	23.59	17.25	3	No	R
371012		First-Line Superv. Landscaping & Groundskeeping Workers	1.55	1,753	23.07	14.46	3	No	S
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	1.89	283	29.10	19.59	4	No	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers	1.49	1,776	18.92	12.61	3	No	S
531031	HSHW	First-Line Superv. of Material-Moving Vehicle Operators	1.20	1,311	28.32	17.81	3	Yes	S
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.45	162	31.20	21.23	3	No	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.61	668	27.66	18.18	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.44	193	28.63	18.81	3	Yes	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	1.30	222	47.90	22.96	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	1.88	120	19.22	12.48	3	No	R
411011		First-Line Supervisors of Retail Sales Workers	0.90	649	21.80	14.26	3	No	R

119051	HSHW	Food Service Managers	1.60	93	38.92	22.98	4	No	R
111021	HSHW	General and Operations Managers	1.70	460	64.41	31.94	4	Yes	R
472121		Glaziers	1.48	510	17.04	12.54	3	No	S
271024		Graphic Designers	0.80	110	22.86	15.14	4	Yes	R
292099		Health Technologists and Technicians, All Other	2.38	948	19.80	12.98	3	Yes	S
499021		Heating, A.C., and Refrigeration Mechanics and Installers	2.17	308	19.13	14.05	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	1.40	322	18.64	12.72	3	Yes	R
311011		Home Health Aides	3.85	4,744	10.80	9.58	3	Yes	S
131071	HSHW	Human Resources Specialists	1.57	286	27.88	17.62	5	No	R
499041	HSHW	Industrial Machinery Mechanics	2.61	1,607	23.86	16.35	3	Yes	S
537051		Industrial Truck and Tractor Operators	0.89	2,544	16.55	12.09	3	Yes	S
151122	HSHW	Information Security Analysts	2.60	101	45.19	30.69	3	Yes	R
413021	HSHW	Insurance Sales Agents	1.74	230	41.17	17.54	3	Yes	R
271025		Interior Designers	1.49	732	24.10	13.77	4	Yes	S
292061		Licensed Practical and Licensed Vocational Nurses	2.23	299	21.45	17.15	3	Yes	R
533033		Light Truck or Delivery Services Drivers	1.16	6,980	16.66	10.46	3	Yes	S
434131		Loan Interviewers and Clerks	1.94	132	19.82	14.87	3	Yes	R
132072	HSHW	Loan Officers	1.67	117	40.81	23.52	4	Yes	R
514041		Machinists	1.43	133	19.95	14.44	3	Yes	R
499071		Maintenance and Repair workers, General	1.44	10,322	17.00	11.61	3	No	S
131111	HSHW	Management Analysts	2.45	374	39.61	22.59	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	2.76	255	33.44	19.33	5	Yes	R
319011		Massage Therapists	2.50	2,111	21.51	12.66	3	No	S
292012		Medical and Clinical Laboratory Technicians	2.46	618	18.70	12.94	4	Yes	S
292011	HSHW	Medical and Clinical Laboratory Technologists	1.81	811	29.94	24.24	4	Yes	S
119111	HSHW	Medical and Health Services Managers	2.10	87	57.36	35.86	5	Yes	R
319092		Medical Assistants	3.07	441	15.44	12.42	3	Yes	R
292071		Medical Records and Health Information Technicians	1.98	878	20.04	13.08	4	Yes	S
436013		Medical Secretaries	2.21	149	15.78	12.78	3	Yes	R
319094		Medical Transcriptionists	1.61	83	18.83	12.37	3	Yes	R
131121		Meeting, Convention, and Event Planners	1.96	1,074	22.89	13.81	4	No	S
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	1.52	128	28.47	23.02	5	No	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.45	594	21.82	15.57	3	Yes	S
151142	HSHW	Network and Computer Systems Administrators	1.46	102	39.31	25.16	4	Yes	R
311014		Nursing Assistants	2.28	14,476	12.88	10.76	3	Yes	S
472073		Operating Engineers/Construction Equipment Operators	1.51	108	18.02	13.02	3	No	R
292081		Opticians, Dispensing	2.68	506	18.48	12.64	4	Yes	S
472141		Painters, Construction and Maintenance	2.37	188	16.96	12.10	3	No	R
232011	HSHW	Paralegals and Legal Assistants	2.28	135	24.38	16.64	3	Yes	R
319099		Patient Care Technicians	1.59	413	11.65	9.87	3	Yes	S
132052	HSHW	Personal Financial Advisors	2.43	107	53.91	22.11	5	Yes	R
373012		Pesticide Handlers, Sprayers, & Applicators, Vegetation	1.46	526	16.69	12.52	4	No	S
292052		Pharmacy Technicians	1.24	43	14.88	11.86	3	No	R
319097		Phlebotomists	2.59	1,100	14.94	12.04	3	Yes	S
312021	HSHW	Physical Therapist Assistants	3.94	899	31.15	24.28	4	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	1.62	188	19.94	12.58	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	0.80	155	28.02	21.10	3	No	R
119141		Property, Real Estate & Community Association Managers	1.60	3,649	29.01	14.46	4	No	S
273031	HSHW	Public Relations Specialists	1.32	91	29.48	18.90	5	Yes	R
131023	HSHW	Purchasing Agents, Except Farm Products & Trade	0.79	95	29.25	19.07	4	Yes	R
292034	HSHW	Radiologic Technologists	1.50	946	26.00	18.83	3	Yes	S
419021		Real Estate Brokers	1.65	735	41.39	13.96	3	No	S
419022		Real Estate Sales Agents	1.74	214	24.53	13.23	3	No	R
493092		Recreational Vehicle Service Technicians	1.49	141	17.34	10.01	3	No	S
291141	HSHW	Registered Nurses	1.92	829	32.54	25.86	4	Yes	R
291126	HSHW	Respiratory Therapists	1.42	595	27.60	22.32	4	Yes	S
112022	HSHW	Sales Managers	1.46	95	70.84	37.41	5	Yes	R
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	1.18	230	38.38	18.52	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	1.02	522	28.44	13.10	3	Yes	R
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	1.52	161	30.67	24.07	5	No	R
436014		Secretaries, Except Legal, Medical and Executive	1.12	22,778	16.52	11.44	3	Yes	S
413031	HSHW	Securities and Financial Services Sales Agents	1.26	189	37.35	17.32	5	Yes	R
492098		Security and Fire Alarm Systems Installers	1.91	832	20.75	14.89	3	No	S
211093		Social and Human Service Assistants	1.27	1,546	15.75	11.97	3	No	S
151132	HSHW	Software Developers, Applications	2.14	225	44.03	26.06	4	Yes	R
151133	HSHW	Software Developers, Systems Software	1.86	118	44.24	26.99	5	Yes	R
472221		Structural Iron and Steel Workers	0.55	31	21.26	15.47	3	No	R
292055		Surgical Technologists	1.98	695	20.79	16.25	3	Yes	S
259041		Teacher Assistants	1.43	245	15.74	12.29	3	No	R

492022	HSHW	Telecommunications Equipment Installers and Repairers	0.11	1,636	25.26	16.25	3	Yes	S
131151	HSHW	Training and Development Specialists	NR	NR	28.52	18.08	5	Yes	R
292056		Veterinary Technologists and Technicians	2.69	961	15.62	12.04	4	Yes	S
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	626	29.44	17.17	4	No	S
151134	HSHW	Web Developers	3.20	1,102	30.60	18.75	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers	0.47	104	17.38	13.01	3	Yes	R
131022	HSHW	Wholesale and Retail Buyers, Except Farm Products	1.65	574	32.23	16.96	4	Yes	S

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.

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R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

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