

2021-22 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 14 - Pinellas County

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth
- 3 Mean Wage of \$15.13/hour and Entry Wage of \$12.31/hour
- 4 High Skill/High Wage (HSHW) Occupations:
Mean Wage of \$23.73/hour and Entry Wage of \$15.13/hour

SOC Code†	HSHW††	Occupational Title†	Annual		2019 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
			Percent Growth	Annual Openings	Mean	Entry			
132011	HSHW	Accountants and Auditors	1.37	526	34.88	22.00	5	Yes	R
113011	HSHW	Administrative Services Managers	1.49	104	48.67	26.75	4	Yes	R
493011	HSHW	Aircraft Mechanics and Service Technicians	1.67	1,474	31.54	16.75	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	1.44	610	113.51	69.15	4	Yes	S
39-2021		Animal Caretakers	32.60	1,310	11.72	9.23	2	Yes	R
173011	HSHW	Architectural and Civil Drafters	3.50	199	26.16	20.19	3	Yes	R
274011		Audio and Video Equipment Technicians	3.23	869	23.38	14.44	4	Yes	S
493021		Automotive Body and Related Repairers	1.26	1,104	21.85	14.10	3	Yes	S
493023		Automotive Service Technicians and Mechanics	0.31	269	19.82	12.55	3	Yes	R
513011		Bakers	14.40	474	13.98	10.03	3	Yes	R
433031		Bookkeeping, Accounting, and Auditing Clerks	0.22	809	20.08	13.71	4	Yes	R
47-2021		Brickmasons and Blockmasons	1.54	882	18.61	12.70	3	No	S
493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	1.53	1,609	25.12	16.82	3	Yes	S
533051		Bus Drivers, School	11.00	1,166	13.77	9.92	3	No	R
533021		Bus Drivers, Transit and Intercity	1.52	1,744	19.81	13.59	3	No	S
131199	HSHW	Business Operations Specialists, All Other	1.37	520	33.12	17.13	4	Yes	R
13-1020	HSHW	Buyers and Purchasing Agents	-1.10	1,163	30.75	19.16	4	Yes	R
535021	HSHW	Captains, Mates, and Pilots of Water Vessels	2.09	742	29.34	18.11	3	Yes	S
43-5011		Cargo and Freight Agents	-19.80	119	21.68	13.20	3	Yes	R
472031		Carpenters	0.92	281	18.98	13.85	3	Yes	R
472051		Cement Masons and Concrete Finishers	1.22	1,755	19.31	14.49	3	Yes	S
351011		Chefs and Head Cooks	3.57	107	21.11	12.37	3	Yes	R
39-9011		Childcare Workers	12.80	2,781	11.71	9.23	3	No	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.53	156	30.95	20.50	3	Yes	R
532012	HSHW	Commercial Pilots	1.74	592	78.64	26.04	3	Yes	S
211099		Community and Social Service Specialists, All Other	0.91	92	17.71	12.80	5	Yes	R
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	1.61	756	26.93	17.88	4	Yes	S
131041	HSHW	Compliance Officers	1.20	113	31.73	18.98	3	Yes	R
113021	HSHW	Computer and Information Systems Managers	1.47	119	69.12	43.30	5	Yes	R
151143	HSHW	Computer Network Architects	1.57	979	51.96	34.03	3	Yes	S
151199	HSHW	Computer Occupations, All Other	1.49	1,118	37.67	17.86	3	Yes	S
151131	HSHW	Computer Programmers	2.17	1,169	41.69	23.31	3	Yes	S
151121	HSHW	Computer Systems Analysts	1.45	165	43.23	26.21	4	Yes	R
151151	HSHW	Computer User Support Specialists	1.50	340	25.21	15.76	3	Yes	R
47-4011	HSHW	Construction and Building Inspectors	1.35	1,007	28.29	18.94	3	Yes	S
119021	HSHW	Construction Managers	1.79	132	49.33	25.89	4	Yes	R
131051	HSHW	Cost Estimators	0.78	1,532	31.50	19.43	4	Yes	S
43-4051		Customer Service Representatives	7.90	21,168	16.85	11.85	3	Yes	R
151141	HSHW	Database Administrators	1.52	669	45.51	27.69	4	Yes	S
319091		Dental Assistants	1.53	144	19.89	15.17	3	Yes	R
292021	HSHW	Dental Hygienists	1.42	1,022	28.14	18.37	4	Yes	S
292032	HSHW	Diagnostic Medical Sonographers	2.57	522	30.43	22.17	3	Yes	S
212021		Directors, Religious Activities and Education	1.44	89	23.19	14.58	5	No	R
472111		Electricians	1.58	345	20.95	15.05	3	Yes	R
252021	HSHW	Elementary School Teachers, Except Special Education	0.92	274	30.99	22.25	5	No	R
11-9161	HSHW	Emergency Management Directors	3.40	20	38.10	26.17	4	No	R
29-2041		Emergency Medical Technicians and Paramedics	15.30	620	17.70	12.11	4	No	R
132051	HSHW	Financial Analysts	1.09	125	35.67	20.65	5	Yes	R
113031	HSHW	Financial Managers	2.37	192	67.59	35.64	5	Yes	R
332011	HSHW	Firefighters	0.49	1,827	32.55	23.33	3	Yes	S
371012		First-Line Superv. Landscaping & Groundskeeping Workers	3.05	91	19.36	12.42	3	Yes	R
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	0.77	251	28.45	19.96	4	Yes	R
371011		First-Line Superv. of Housekeeping & Janitorial Workers	2.73	95	18.81	12.95	3	Yes	R
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	0.94	170	29.30	19.04	3	Yes	R
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	0.53	691	28.17	17.58	4	Yes	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	0.46	205	29.73	18.76	3	Yes	R
331099		First-Line Superv., Protective Service Workers, All Other	2.04	662	22.72	13.88	3	Yes	S
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.66	165	41.58	22.75	4	Yes	R
391021		First-Line Supervisors of Personal Service Workers	2.53	2,046	21.96	14.13	3	Yes	S
33-1012	HSHW	First-Line Supervisors of Police and Detectives	4.70	211	42.38	30.86	4	No	R
411011		First-Line Supervisors of Retail Sales Workers	0.41	613	22.65	13.78	3	Yes	R
53-1048	HSHW	First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators, except aircraft	9.50	815	25.62	16.64	4	Yes	R
119051		Food Service Managers	1.96	210	23.78	14.92	4	Yes	R
19-4092	HSHW	Forensic Science Technicians	11.20	129	26.60	19.48	3	Yes	R
111021	HSHW	General and Operations Managers	1.41	769	53.69	24.27	4	Yes	R
472121		Glaziers	1.69	721	20.30	15.19	3	Yes	S
271024		Graphic Designers	0.42	112	23.06	14.96	4	Yes	R
292099		Health Technologists and Technicians, All Other	1.72	941	21.43	13.45	3	Yes	S
31-9099		Healthcare Support Workers, All Other	7.90	221	19.37	13.44	3	Yes	R
499021		Heating, A.C., and Refrigeration Mechanics and Installers	0.80	185	21.56	14.68	3	Yes	R
533032		Heavy and Tractor-Trailer Truck Drivers	0.76	373	20.97	12.61	3	Yes	R
49-9098		Helpers--Installation, Maintenance, and Repair Workers	6.10	293	13.67	10.59	2	Yes	R
31-1011		Home Health Aides	21.00	2,196	11.33	10.02	3	Yes	R
131071	HSHW	Human Resources Specialists	1.77	284	30.02	19.43	5	Yes	R
172112	HSHW	Industrial Engineers	1.04	89	39.61	25.70	5	Yes	R
499041		Industrial Machinery Mechanics	2.05	1,698	21.93	14.95	3	Yes	S

537051		Industrial Truck and Tractor Operators	1.06	104	19.27	14.32	3	Yes	R
151122	HSHW	Information Security Analysts	1.80	565	43.26	26.49	3	Yes	S
413021		Insurance Sales Agents	2.34	431	31.24	15.03	3	Yes	R
37-3011		Landscaping and Groundskeeping Workers	19.60	4,940	13.59	10.71	2	Yes	R
292061		Licensed Practical and Licensed Vocational Nurses	1.30	352	22.02	18.72	3	Yes	R
434131		Loan Interviewers and Clerks	1.29	110	20.98	14.35	3	Yes	R
132072	HSHW	Loan Officers	0.35	81	34.76	19.35	4	Yes	R
514041		Machinists	0.57	108	19.88	14.02	3	Yes	R
499071		Maintenance and Repair Workers, General	1.36	585	17.97	12.38	3	Yes	R
131111	HSHW	Management Analysts	1.87	357	37.78	20.07	5	Yes	R
119199	HSHW	Managers, All Other	1.27	301	46.60	26.43	4	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	2.73	355	29.98	17.03	5	Yes	R
119111	HSHW	Medical and Health Services Managers	3.72	173	53.42	28.85	5	Yes	R
292010		Medical and Clinical Laboratory Technologists and Technicians	1.71	113	23.79	14.02	4	Yes	R
319092		Medical Assistants	2.63	485	15.70	13.02	3	Yes	R
292071		Medical Records and Health Information Technicians	1.80	1,267	21.43	13.45	4	Yes	S
436013		Medical Secretaries	1.51	204	17.35	12.50	3	Yes	R
131121	HSHW	Meeting, Convention, and Event Planners	2.81	1,194	24.67	15.51	4	Yes	S
25-2022		Middle School Teachers, Except Special and Career/Technical Education	7.20	435	57,359*	41,507*	5	No	R
49-3042		Mobile Heavy Equipment Mechanics, Except Engines	9.90	227	23.66	18.19	3	Yes	R
49-3051	HSHW	Motorboat Mechanics and Service Technicians	12.50	116	24.89	16.19	3	Yes	R
151142	HSHW	Network and Computer Systems Administrators	1.08	109	39.43	25.96	4	Yes	R
31-1014		Nursing Assistants	8.70	7,181	13.83	11.32	3	Yes	R
43-9061		Office Clerks, General	2.00	9,397	17.10	11.01	2	Yes	R
472073		Operating Engineers/Construction Equipment Operators	0.60	89	18.64	14.62	3	Yes	R
472141		Painters, Construction and Maintenance	0.89	129	22.13	16.12	3	Yes	R
232011		Paralegals and Legal Assistants	1.49	192	23.07	15.82	3	Yes	R
132052	HSHW	Personal Financial Advisors	1.51	95	46.96	21.47	5	Yes	R
292052		Pharmacy Technicians	1.70	2,962	16.45	12.67	3	Yes	S
319097		Phlebotomists	3.32	1,346	16.45	12.85	3	Yes	S
312021	HSHW	Physical Therapist Assistants	3.70	1,224	29.80	21.23	4	Yes	S
472151		Pipelayers	1.39	559	19.38	16.19	3	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	0.83	174	22.20	15.53	3	Yes	R
333051	HSHW	Police and Sheriff's Patrol Officers	0.65	181	29.88	20.43	3	No	R
251199	HSHW	Postsecondary Teachers, All Other	1.66	2,041	33.61	17.29	4	No	S
119141	HSHW	Property, Real Estate & Community Association Managers	0.90	218	32.41	18.29	4	Yes	R
292053		Psychiatric Technicians	2.15	931	16.00	12.78	3	Yes	S
273031	HSHW	Public Relations Specialists	1.48	99	28.66	16.63	5	Yes	R
43-5031		Public Safety Telecommunicators (formerly Police, Fire and Ambulance Dispatchers)	6.20	189	19.03	15.92	3	Yes	R
292034	HSHW	Radiologic Technologists	1.57	1,112	27.45	19.60	3	Yes	S
419021		Real Estate Brokers	1.87	874	29.34	13.81	3	No	S
419022	HSHW	Real Estate Sales Agents	1.43	241	32.23	15.62	3	Yes	R
49-3092		Recreational Vehicle Service Technicians	21.60	105	19.66	11.56	3	Yes	R
291141	HSHW	Registered Nurses	1.06	860	33.39	24.33	4	Yes	R
291126	HSHW	Respiratory Therapists	2.62	776	28.22	23.54	4	Yes	S
472181		Roofers	0.88	145	18.06	12.66	3	No	R
535011		Sailors and Marine Oilers	2.21	555	15.40	13.35	3	No	S
112022	HSHW	Sales Managers	1.29	127	66.34	31.00	5	Yes	R
414011	HSHW	Sales Representatives, Wholesale & Mfg. Tech. & Sci. Prod.	0.48	156	42.53	18.28	3	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Other	0.72	556	30.86	14.81	3	Yes	R
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	0.91	142	29.07	19.87	5	No	R
43-6014		Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	-2.20	6,615	17.22	11.90	3	Yes	R
413031	HSHW	Securities and Financial Services Sales Agents	1.06	167	36.37	17.25	5	Yes	R
492098		Security and Fire Alarm Systems Installers	2.36	1,094	22.13	15.43	3	No	S
211093		Social and Human Service Assistants	2.01	1,660	19.09	13.25	3	Yes	S
151132	HSHW	Software Developers, Applications	1.37	238	48.04	30.62	4	Yes	R
151133	HSHW	Software Developers, Systems Software	1.56	116	48.04	30.62	5	Yes	R
472221		Structural Iron and Steel Workers	1.87	506	21.16	16.08	3	Yes	S
211018		Substance Abuse, Behavioral Disorder, and Mental Health Counselors	2.98	102	21.13	14.42	5	No	R
292055		Surgical Technologists	1.45	809	22.19	16.10	3	Yes	S
17-3031		Surveying and Mapping Technicians	12.30	164	18.40	13.81	3	Yes	R
25-9045		Teaching Assistants, Except Postsecondary	7.00	2,001	13.72	10.35	3	No	R
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.57	118	23.79	15.50	3	Yes	R
472044		Tile and Marble Setters	2.10	827	19.90	15.51	3	Yes	S
131151		Training and Development Specialists	1.40	161	27.41	13.46	5	Yes	R
113071	HSHW	Transportation, Storage, and Distribution Managers	1.35	513	46.32	26.13	4	Yes	S
53-3033		Light Truck Drivers	15.00	2,689	16.87	9.98	3	Yes	R
292056		Veterinary Technologists and Technicians	2.59	998	18.31	13.04	4	Yes	S
251194	HSHW	Vocational Education Teachers, Postsecondary	1.69	658	29.91	20.20	4	Yes	S
151134	HSHW	Web Developers	1.68	868	34.50	20.68	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers	0.23	116	20.34	14.85	3	Yes	R

* Indicates annual wages.

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.